



To be successful in any undertaking, whether it is in work or personal life, you must have the right attitude; the mindset that pushes you forward to your goals. What we think we are, we can become. Here is a short poem that puts it all in perspective:

## **The Victor**

If you think you are beaten, you are.  
If you think you dare not, you don't.  
If you like to win but think you can't,  
it's almost a cinch you won't.

If you think you'll lose, you've lost.  
For out in the world we find,  
Success begins with a fellows will.  
It's all in the state of mind.

If you think you are outclassed, you are.  
You've got to think high to rise.  
You've got to be sure of yourself before  
You can ever win the prize.

Life's battles don't always go  
To the stronger or faster man,  
But sooner or later the man who wins,  
Is the man who thinks he can.

C.W. Longnecker